

ANDRE DE VILLIERS

COMMERCIAL ATTORNEY WITH 13 YEARS COURT AND COMMERCIAL EXPERIENCE

Andredevilliers.law@gmail.com * 0828242617
www.linkedin.com/in/AndreDV

Summary

Results driven legal professional with over 13 years experience in Litigation and Commercial Law for privately held enterprises. Proven Track record in complex and capital-intensive industries, delivering value and innovation in proactive and innovative commercial and strategic planning. Interested in making a contribution to the national or international business world.

Professional Experience

COMMERCIAL & LITIGATION ATTORNEY

André de Villiers & Associates, Potchefstroom

2025 - Current

As per the position held below

COMMERCIAL & LITIGATION ATTORNEY

2018 – 2025

Scheepers & Aucamp Attorneys, Potchefstroom

Key Achievements

- Full stack Commercial Contracts and litigation for multi-million Rand valued Businesses
- Grew BEE-orientated clientbase in the SME environment and did retrenchments
- Radio Interviews on the POPI Act, for example on Kaya FM etc (2021)
- Firm voted best in Potchefstroom (2024)

Key Responsibilities and Skills

- Legal drafting, review, amend, negotiate and terminate both cross border and local commercial agreements, for example: Buy-Sell Agreements, Mergers & Acquisitions, Shareholder's Agreements, Memorandums of Incorporation, Issuing of additional shares/equity, loan agreements Non-Disclosure Agreements, Service Level Agreements, Licencing, Agency and Franchise Agreements, Supply and Distribution Agreements, joint ventures, Security agreements e.g guarantee and indemnity agreements, Company Rules in the following sectors (related to transactional work):

Financial/Investment/Property, Automotive, Hospitality, Restaurants & Retail, Farming, Medical, Construction/Civil works, Security, Logistics, Commercial Trusts, Farming, FMCG & Manufacturing, Healthcare, Professional services, Construction

- Litigation and drafting of pleadings in Magistrate and High Courts (Manage Magistrate's Court Division): Against the State, Private entities, Insurance/3rd party claims, Road Accident fund, Property-related, Collections/Civil Law, Sequestrations/Liquidations and other Debt issues.
- Briefs to Counsel on specialized or extremely technical legal matters
- Formulate legal opinions (based on Legal research) and advise Boards of Directors
- Analyze Legal Risks (also conduct Due diligence) within multi-disciplinary teams consisting of Accountants, Insurance, Financiers
- Developing business contracts and drafting Memorandums for implementation
- Contract Management and technical guidance
- Legal Compliance Policies, Online Policies
- Development of Policies and Strategies through legislative analysis and interpretation
- Review case law and Statutory Provisions to determine most appropriate response
- Solution driven in crafting best legal processes, putting clients forward
- Staff, office and legal library management
- Appointments as Independent Trustee and Curator ad Litem
- Advise Human Resource Professionals on the POPI Act
- Property transfers and winding up of deceased estates

COMMERCIAL & LITIGATION ATTORNEY

2015 – 2018

André de Villiers Attorneys, Potchefstroom

Key Achievements

- Successfully headed own lawfirm for about three years
- Doubled turnover every 12 months
- Worked in Family, Property and Commercial Law
- Advised clients on different types of litigious matters e.g. property law and Compliance with related laws (FICA, Fidelity Funds, etc).
- 15 Legal-News Articles Published in Newspapers & other electronic media

Key Responsibilities and Skills

- **Same as with current occupation**

REALTOR

2014

Elizma (Wessels) Properties, Potchefstroom (Previously part of Engel & Volkers)

- Brokering Commercial and Residential Property transactions served as basis for specializing in property law at own law firm.

Heinricha Hodgson Properties, Potchefstroom

- Articles of Clerkship at esteemed Family Law orientated Law firm
- Firm also focus on Debt Review applications in terms of the National Credit Act

Education

NORTH WEST UNIVERSITY (NWU-POTCHEFSTROOM), LLB**2010 - 2011**

- 75% Average in Final year
- Journalist for *Ex lure*, the Faculty of Law's Newspaper
- Assistant-Marker to Professor AJ Crous: High Court Law of Procedure
- Shadowing at Naude's and KWJ Attorneys (Bloemfontein) and Adv P Gillisen (Pretoria Bar).

NORTH WEST UNIVERSITY (NWU-POTCHEFSTROOM), BCOM ECONOMICS AND LAW**2007 - 2009**

- Special Award by the Dean of the Faculty of Law for Academic achievement (2007)
- Member of Golden Key International Honour Society 2009: Top 15% achievers at NWU
- Co-Editor with Prof AA du Plessis: The NWU Legal Undergraduate's Guide on Research Style and Citation
- Serenade Group: Heimat Men's Hostel (3 years)

Certification

-
- Completed Course on CPA by Werksmans Attorneys in association with LSSA Lead (2012)
 - "Capital Gains Tax" Presentation for CPD Purposes at Willows Property Group (2015)
 - Completed CIPC Companies Disclosure Requirements Course by Genesis Corporate Services (2019)
 - Attended Special Lecture by Prof Willie van der Westhuizen: Trust Administration & Taxation: Important aspects for Advisors & Trustees (2019)
 - Attended Company's Compliance Alert Masterclass by Dr Adv Leigh Hefer and Dr John Hendrikse (2024)

Social Impact

-
- Presented Guest Lecture at Potchefstroom Campus of the North West University: "Labour Relations in the Health Sector" (2016)
 - Presentation on "Social Media Bullying" at South African Chamber of Business Women (2017)
 - Vice Chairman: Potch-Tlokwe Chamber of Commerce (2017)
 - Management Committee Member of the Potch-Tlokwe Rates & Tax Payers Association (2021)
 - Member and later elected Chairman of Woel and Werskaf Preprimary School's Governing Body (2021 – current)
 - Involved in litigious matters concerning Environmental law and Socio Economic rights (2023 – current)
 - Legal advisor to Love Potch Community driven initiative (www.lovepotch.org.za) (2025 – current)